

To: (10)(2e), (10)(2e), (10)(2e) @minbuza.nl; (10)(2e), (10)(2e), (10)(2e) @nost-korea.com]
Cc: (10)(2e), (10)(2e), (10)(2e) @minbuza.nl]
From: (10)(2e), (10)(2e)
(10)(2e) Wed 3/25/2020 6:13:23 AM
Subject: RE: COVID-19 Test Kit

Dear (10)(2e),

Thank you for checking, good to know that we are proposing reliable companies / persons to the NL. ;-)

At the moment we have to wait what the Dutch hospitals/their purchase coordination office will decide. I offered our services but it's up to them to make a decision what channels/ offers to follow up. I understood there are many competitors on the market..

Regards, (10)(2e)

From: (10)(2e), (10)(2e) >

Sent: woensdag 25 maart 2020 13:48

To: (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; (10)(2e), (10)(2e), (10)(2e) @nost-korea.com>

Cc: (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>

Subject: RE: COVID-19 Test Kit

Dear Ambassador,

I check Mr. (10)(2e) (10)(2e) profile through internet and he used to be a vice president of (10)(1c) International)

President Moon visited Seegene which is the leading molecular diagnostic device manufacturer for COVID-19 this morning. While his visit, he met the other leading molecular diagnostic device manufacturers as well including Kogene biotech, Solgent, SDBiosensor, and Biosewoom which are all included in the KOTRA's list. He told people that soon people will get 3, 4 masks per week (through pharmacy I suppose) I assume he implied that supply of mask will be larger. He also mentioned the mask production is important as school will reopen soon so I assume Korean government is going to store as many masks as they can for school days. (<https://www.hankyung.com/politics/article/202003259749Y> in Korean) Korean Ministry of Education on the other hand announced that they will provide cotton mask for teachers and students on the first school day (<https://news.naver.com/main/read.nhn?mode=LSD&mid=sec&sid1=102&oid=022&aid=0003449952> in Korean)

Samsung Group is also supporting the effort to get more mask

(<http://www.donga.com/en/article/all/20200325/2019100/1/Samsung-secures-masks-on-the-strength-of-its-global-network> in English) I had a call with my former colleague in Samsung C&T if they can also support the Netherlands but he told me that the effort is currently for Korean government only as they are not doing it for business.

Best regards,

(10)(2e)

From: (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>

Sent: Wednesday, March 25, 2020 11:28 AM

To: (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; (10)(2e), (10)(2e), (10)(2e) @nost-korea.com>

Subject: RE: COVID-19 Test Kit

Thank you (10)(2e), good to know that they are on KOTRA's list as well. And I learned something more about testing types!

Thanks and regards,

(10)(2e)

From: (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>

Sent: woensdag 25 maart 2020 08:41

To: (10)(2e), (10)(2e) <(10)(2e) @minbuza.nl>; (10)(2e), (10)(2e), (10)(2e) @nost-korea.com>

Subject: RE: COVID-19 Test Kit

Dear Ambassador,

The two companies, that he represents, have different types of products for different purposes.

0014 (10)(1c) } Antibody diagnosis, which is cheap and fast 00071ly detects COVID-19 after infections/symptoms. The a20291

is also less reliable than molecular diagnosis so it's only used in certain purpose.

- (10)(1c): Molecular diagnosis, which is expensive and takes hours to see result but more accurate. Korean authorities in general (Airport, Drive-through testing, etc.) are using the technology.

* In the list of KOTRA, the molecular diagnosis device manufacturers are mostly recommended. BioSewoom was on the list as well.

So depending on what the Dutch side needs, both could be useful.

Best regards,

(10)(2e)

From: (10)(2e), (10)(2e) <(10)(2e)@minbuza.nl>

Sent: Wednesday, March 25, 2020 7:59 AM

To: (10)(2e) (10)(2e) <(10)(2e)@minbuza.nl>; (10)(2e) (10)(2e) <(10)(2e)@nost-korea.com>

Subject: FW: COVID-19 Test Kit

FYI, this is the info that Mr (10)(2e) (10)(2e) (10)(2e) sent to the Netherlands.

Regards,

(10)(2e)

Sent with BlackBerry Work

(www.blackberry.com)

From: (10)(2e) <(10)(2e)@gmail.com>

Date: Wednesday, 25 Mar 2020, 5:36 AM

To: (10)(2e)@amsterdamumc.nl <(10)(2e)@amsterdamumc.nl>

Cc: (10)(2e), (10)(2e) <(10)(2e)@minbuza.nl>

Subject: COVID-19 Test Kit

Dear (10)(2e) (10)(2e),

Please find the information on the two different types of COVID-19 Test Kits as attached.

If interested, please send me your LOI (Letter of Intent) with specific requirements, attention to each company (GenBody and BioSewoom) in order to receive the details including the prices.

Best regards,

(10)(2e) (10)(2e)